

**SYMPHONY HAMILTON  
BUDGET FOR 2010-2011  
Revised 2010-09-26**

|  | <b>FY2010<br/>BUDGET</b> | <b>FY2010<br/>ACTUAL</b> | <b>FY 2011<br/>BUDGET</b> |
|--|--------------------------|--------------------------|---------------------------|
| <b>INCOME</b>                            |                          |                          |                           |
| Concert #1 - Burlington                  | \$3,000.00               | \$3,870.00               | \$3,800.00                |
| Concert #2 - Burlington                  | \$3,400.00               | \$4,136.00               | \$4,000.00                |
| Concert #2 - Hamilton                    |                          |                          |                           |
| Concert #3 - Burlington                  | \$3,400.00               | \$2,252.00               | \$2,300.00                |
| Concert #4 - Burlington                  | \$3,000.00               | \$1,571.20               | \$1,800.00                |
| Concert #5 - Burlington                  | \$1,500.00               | \$1,494.00               | \$1,800.00                |
| Subscriptions                            | \$6,500.00               | \$3,328.00               | \$3,500.00                |
| First-St. A's share Concert #2           |                          |                          |                           |
| Sale of Music-Related Services           | \$500.00                 | \$915.00                 |                           |
| Program ads                              | \$1,000.00               | \$375.00                 | \$500.00                  |
| Application fees                         | \$360.00                 |                          |                           |
| Memberships                              | \$5,000.00               | \$4,250.00               | \$5,500.00                |
| Individual Donations                     | \$15,000.00              | \$15,692.37              | \$15,000.00               |
| Corporate Donations                      | \$0.00                   |                          | \$5,000.00                |
| Gifts from Registered Charities          | \$0.00                   | \$5,579.00               | \$5,000.00                |
| OTF Grant                                | \$18,500.00              | \$18,500.00              | \$0.00                    |
| City of Hamilton                         | \$15,000.00              | \$12,044.00              | \$15,000.00               |
| Fundraising                              | \$0.00                   |                          |                           |
| OAC Endowment Interest                   | \$0.00                   | \$173.00                 | \$500.00                  |
| Nevada                                   | \$1,200.00               | \$911.60                 | \$1,200.00                |
| Other                                    | \$150.00                 | \$323.18                 | \$500.00                  |
| GST rebates                              |                          | \$798.54                 | \$800.00                  |
| <b>Total:</b>                            | <b>\$77,510.00</b>       | <b>\$76,212.89</b>       | <b>\$66,200.00</b>        |
| <b>EXPENSES</b>                          |                          |                          |                           |
| Honoraria for Musicians                  | \$12,000.00              | \$14,210.00              | \$14,000.00               |
| Honoraria - outreach                     |                          |                          |                           |
| Assistant Conductor                      | \$750.00                 | \$1,050.00               | \$1,200.00                |
| Guest Soloists                           | \$1,500.00               | \$375.00                 | \$500.00                  |
| Young Artist Bursaries                   | \$400.00                 | \$600.00                 | \$600.00                  |
| Mohawk College Singers                   |                          |                          |                           |
| First-St. A's share of Concert #2        |                          |                          |                           |
| Music Director Fees                      | \$12,000.00              | \$12,000.00              | \$12,000.00               |
| Music Director Expenses                  | \$0.00                   |                          |                           |
| Musician/Soloist Expenses                | \$0.00                   |                          |                           |
| Rehearsal Hall Rentals                   | \$2,500.00               | \$3,348.34               | \$3,000.00                |
| Concert #1 - Staging                     | \$2,200.00               | \$2,388.99               | \$2,300.00                |
| Concert #2 - Burlington - Staging        | \$1,300.00               | \$1,701.79               | \$1,800.00                |
| Concert #2 - Hamilton                    |                          |                          |                           |
| Concert #3 - Burlington - Staging        | \$1,300.00               | \$1,649.29               | \$1,800.00                |
| Concert #4 - Staging                     | \$1,300.00               | \$1,701.79               | \$1,800.00                |
| Concert #5 - Staging                     | \$200.00                 | \$100.00                 | \$100.00                  |
| Music Rental/Purchase/Copies             | \$750.00                 | \$18.89                  | \$500.00                  |
| Royalties/Perf rights                    | \$500.00                 | \$185.83                 | \$500.00                  |
| Equipment rental/purch/maintenance       | \$100.00                 |                          | \$100.00                  |
| Transportation of Equipment              | \$250.00                 | \$106.95                 | \$150.00                  |
| Concert programs                         | \$1,500.00               | \$3,282.22               | \$2,000.00                |
| Insurance                                | \$2,400.00               | \$2,398.68               | \$2,400.00                |
| Advertising                              | \$2,000.00               | \$1,512.00               | \$1,500.00                |
| Receptions, Promotion                    | \$0.00                   |                          |                           |
| Web Site                                 | \$600.00                 | \$746.55                 | \$500.00                  |
| Adjudicator Fees                         | \$300.00                 | \$300.00                 | \$300.00                  |
| Personnel Manager                        | \$1,000.00               |                          | \$1,000.00                |
| Librarian                                | \$1,000.00               | \$1,349.65               | \$1,250.00                |
| Manager Orchestra Operations             | \$9,000.00               | \$8,000.00               | \$9,000.00                |
| Bank Charges                             | \$1,200.00               | \$1,331.71               | \$1,300.00                |
| Board Expenses                           | \$100.00                 |                          |                           |
| Office Expenses                          | \$700.00                 | \$996.79                 | \$900.00                  |
| Memberships & Dues                       | \$200.00                 | \$285.00                 | \$300.00                  |
| Donations                                |                          |                          | \$0.00                    |
| Postage & Delivery                       | \$450.00                 | \$1,081.24               | \$1,000.00                |
| Telephone & Fax                          | \$940.00                 | \$1,078.65               | \$1,100.00                |
| Fundraising Expenses                     |                          |                          |                           |
| Nevada Service Fees                      | \$900.00                 | \$562.35                 | \$900.00                  |
| Business Plan                            |                          |                          |                           |
| Director of Business Development         | \$16,716.72              | \$17,974.28              |                           |
| D of BD - Recruitment                    |                          |                          |                           |
| D of BD - Expenses                       | \$500.00                 |                          |                           |
| 50% Share of GST Expense                 | \$1,000.00               |                          |                           |
| <b>Total:</b>                            | <b>\$77,556.72</b>       | <b>\$80,335.99</b>       | <b>\$63,800.00</b>        |
| <b>Operating Profit:</b>                 | <b>-\$46.72</b>          | <b>-\$4,123.10</b>       | <b>\$2,400.00</b>         |
| <b>Previous FY Unreported Income:</b>    |                          |                          |                           |
| <b>Net Profit (Loss):</b>                | <b>-\$46.72</b>          | <b>-\$4,123.10</b>       | <b>\$2,400.00</b>         |
| <b>Surplus (Deficit) at start of FY:</b> | <b>\$2,843.79</b>        | <b>\$2,843.79</b>        | <b>-\$1,279.31</b>        |
| <b>Surplus (Deficit) at end of FY:</b>   | <b>\$2,797.07</b>        | <b>-\$1,279.31</b>       | <b>\$1,120.69</b>         |